



Annual General Meeting
26 November 2012

Welcome

AGM - Agenda



- AGM Open
- Chairman's Address
- General Business
- Questions
- Close

Chairman's Address



- Financial Performance 2012
- Recapitalisation
- Crest Capital Asia Pte Ltd
- The Future for Questus
- Future Profitability

Financial Performance 2012



- Loss for the year ended 30 June 2012 – (\$5,343,535)
- Writing off all land fund activities, loans and recoverables
- “Clean Slate” for the Company to move forward

Recapitalisation



- As reported – General Meeting approved recapitalisation of Questus
- Required to recapitalise Questus after BOQ Statutory Demand of \$13.5m against Land Fund loans
- The Board entered Heads of Agreement with Crest Capital Asia Pte Ltd, which would satisfy the BOQ demand and allow the Company to focus on its key business activities

Crest Capital Asia Pte Ltd



- Singapore based funds and investment manager
- Over \$1 Billion in Funds under Management
- Established investments in Australian retirement housing and NRAS real estate developments
- For a 51% shareholding, Crest Capital will provide:
 - \$10 million working capital
 - \$20 million development capital funding
 - \$100 million NRAS property acquisition funding

Future for Questus



Recapitalisation of Questus has and will enable:

- Resolution of Statutory Demand with Bank of Queensland
- Focus on delivery of over 4,300 NRAS properties across Australia including:
 - Western Australia Metro 681
 - North West 1,578
 - Queensland 1,427
 - New South Wales 255
 - South Australia 286
- Development profits from funding facility
- Ability to seed fund a Residential Housing Portfolio with \$100 million, and committed to growing to over \$1.0 billion.

Future Profitability



- Current NRAS – Round 4 – Deliveries to 2016
- Possible Round 5 – Deliveries to 2017
- Development opportunities:
 - With NRAS
 - With Community Housing organisations
- Launch of Residential Housing Fund

Resolutions



- 1 – Adoption of Remuneration Report
- 2 – Re-election of Director – Mr Robert Olde
- 3 – Election of Director – Mr Maurice Oteri

Proxy Results



1. Resolution 1

For	Against	Abstain	Open
19,324,290	3,789,944	0	48,008,844

2. Resolution 2

For	Against	Abstain	Open
19,334,290	3,779,944	0	48,008,844

3. Resolution 3

For	Against	Abstain	Open
19,384,290	3,729,944	0	48,008,844



QUESTUS
LIMITED